Sandeep Khanduri

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H.no 13/14 G.F Pocket – 9 Sector – 23 Rohini 110085

Ambitious team player with a Post graduation in Retail management, and nearly nine years of sales, marketing and customer service experience. Hold a track record of securing repeat business by providing persuasive communication skills and an exceptional ability to built client relationships. Train and grow team who significantly contribute to increase sales.

**WORK EXPERIENCE**

City Spidey a division of Steve Medius March 2016 — Present

*Manager – Sales and Marketing*

* Planning out various customer engagement programs with RWAs in which we can market our product (City Spidey )
* Identifies marketing opportunities by identifying consumer requirements, defining market, competitor's share, and competitor's strengths and weaknesses.
* Accomplishes marketing and sales objectives by planning, developing, implementing, and evaluating advertising, merchandising, and trade promotion programs, developing field sales action plans.

Johnson Watch Company October 2008 — January 2016

*Assistant Store Manager*

* Responsible for all front end operations for Emporio Mall Boutique. Communicate with customers, mall management and internal departments for brand promotion and marketing.
* To Track product performance at the retail outlet and initiate the action plan to capture additional sales opportunity for fast moving products and minimize inventory through timely clearance of slow moving products.
* Maintaining base stock level for various product categories in consultation with Director as per season. Suggest and implement business plans that will increase profitability. And preparing daily, weekly and monthly reports.
* Creating Promo Areas in mall area and brand events, Window Display, Section Layout, and Highlighting Slow Moving Merchandise.
* Conducting training programs for Delhi and NCR boutiques on product knowledge, team building, customer service, visual merchandising, data maintenance, sale reports.

Arvind Mills Ltd April 2008 — September 2008

*Arvind Retail Trainee*

HFCL Infotel Ltd, Connect Telecom September 2005 — September 2006

*Customer Care Executive*

**Achievements**

* Got recognition by Jaeger’s CEO Mr. Jarome Lambe during boutique opening event of Jaeger-Le Coultre for managing 40 jewellery carne pieces.
* Awarded for “Highest Sale of TAG HEUER mobile phones “from Emporio Boutique.
* Got letter of appreciation for best team member from Connect Telecom.

**QUALIFICATIONS**

PGD in Retail Management 2007 — 2008

*Indian Retail School (New Delhi)*

M.A English 2005 — 2007

*H.N.B University*

Bachelor of Arts 2002 — 2005

*Panjab University*

**Personal Profile**

Date of birth : 15th October, 1984

Father's Name : Sh. R.C Khanduri

Gender : Male

Nationality : Indian

Marital Status : Married

Languages Known : English, Hindi and Punjabi

**(SANDEEP KHANDURI)**