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| KUVINASHKUVINASH BACHUProcurement Manager,Mobile: 9493888742,8712812732Email:kuvinashb@gmail.comAge: 25“I have worked with Kuvinash from day one at Divino Foods; he is responsible for Procurement and Logistics an entire product here. The outstanding quality in him is his eye for creativity and innovation in every work he does. Every task he does has a unique style and richness that stands out from the bunch. I have personally seen many of his work being adopted internally by other products. He’s also very reliable because of his sincerity and candor. He definitely will be a great asset to any company.”Rakesh MenonCEO and Founder, Divino Foods International Pvt,Ltd.“Extremely passionate, enthusiastic, Kuvinash can-do attitude comes through in every conversation you have with him.With his exposure into end-to-end operations which includes planning, procurement, logistics that he has gained, I’m sure he will be very successful in the future.”Srikanth PCo-Founder, Divino FoodsFounder and CEO, Samasta Samruddhi PERSONAL DATA:Father Name : Mr. B.PRABHU NANDANDOB : 14-05-1994Gender : MaleNationality : INDIANMother Tongue : TeluguMarital Status : UnmarriedOther Languages: English, Hindi,Tamil . **PRESENT ADDRESS:**S/O :B. Prabhu Nandan,C/o: Prabhu Marketing,Near Sangamithra Bank,Prakasham Bazar,Nalgonda, Telangana.508001. | **CAREER OBJECTIVE**Seeking long term employment in an organization where I can grow professionally and further enhance my skills, knowledge and experience to face and overcome the challenges of today’s changing work environment.**WORK EXPERIENCE**6 Months of over all experience. As a procurement Head , Logistics Head & 1st founding member in a early stage omni-channel retail start-up (Organic F&V).I love building teams, products and companies & I have been fortunate to be part of some of the most interesting organizations where I got to do just that. I an excited by scale and am forever chasing it. **PROCUREMENT &DELIVERY*** Took up delivery opportunities to learn the challenge of customers satisfaction along with learning the importance of quality procurement with best pricing
* Keeping in mind the timely delivery schedule & pre-planning for procurement & vendor discussions to get an updated stock of items (As vegetables is affected by seasonal factors - Rain, Drought...)
* Create forecast of demand to be prepared for upcoming requirements.
* Improve profit by nearly 15 percent.
* Gathered information and created report from all departments.

 **STRATEGY*** Did post sales analysis to predict future sales.
* Based on analysis, procurely weekly stock of few vegetables to save on procurement costs.
* Strategised with team on offers:- Customer delight offers to entice customers to buy frequently & bring new customers, Liquidity offers to motivate customers to buy a particular group of vegetables that are of high stock & need to be sold fast Combo offers based on strategy to ensure the required extra quantity is bought to ensure demand is met.
* Worked on the P&L (Profit & Loss) analysis to plan the strategy on needful / wasteful costs to increase Gross profit & Net profit

**EDUCATION QUALIFICATION**Master of Business Administration in Logistics and Supply Chain Management & Marketing from Saveetha School of Management, Saveetha University, Chennai 2016-2018.Bachelor of Technology in Computer Science Engineering from Nalgonda Institute of Technology and Science(J.N.T.U), Nalgonda.**SKILLS:*** In-depth understanding of supply chain concepts and familiarity with vendor contracts.
* Excellent critical thinking and problem-solving skills, including strategic planning.
* Quick learner with good organization and time management.
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**DECLARATION**

I hereby declare that the above furnished information is true and fair to the best of my knowledge and can be supported by relevant certificates/documents.